# Capitala

#### Investor Update Q3 2016

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## Disclaimer and Safe Harbor for Forward-Looking Statements

These materials and any presentation of which they form a part are neither an offer to sell, nor a solicitation of an offer to purchase, an interest in Capitala Finance Corp. ("Capitala Finance" or the "Company").

These materials and the presentations of which they are a part, and the summaries contained herein, do not purport to be complete and no obligation to update or otherwise revise such information is being assumed. Nothing shall be relied upon as a promise or representation as to the future performance of the Company. Such information is qualified in its entirety by reference to the more detailed discussions contained elsewhere in the Company's public filings with the Securities and Exchange Commission.

There is no guarantee that any of the estimates, targets or projections illustrated in these materials and any presentation of which they form a part will be achieved. Any references herein to any of the Company's past or present investments or its past or present performance, have been provided for illustrative purposes only. It should not be assumed that these investments were or will be profitable or that any future investments by the Company will be profitable or will equal the performance of these investments.

The information contained herein has been derived from financial statements and other documents provided by the portfolio companies and/or the third party manager of such portfolio companies unless otherwise stated.

Past performance is not indicative of future results. In addition, there can be no assurance that unrealized investments will be realized at the expected multiples shown as actual realized returns will depend on, among other factors, future operating results of each of the Company's current portfolio companies, the value of the assets and economic conditions at the time of disposition, any related transaction costs, and the timing and manner of sale, all of which may differ from the assumptions on which the Company's expected returns are based. In many instances, the Company will not determine the timing or manner of sale of the Company's portfolio companies.

The Company has determined its estimated net asset value in good faith based on information believed by the Company to be reliable as of September 30, 2016, but there can be no assurance that such estimated net asset value accurately reflects the fair value of the Company.

Statements included herein may constitute "forward-looking statements," which relate to future events or our future performance or financial condition. Words such as "believe", "intend", "expect", "project", "anticipate" and "future" or similar expressions are intended to identify forward-looking statements. These statements are not guarantees of future performance, condition or results and involve a number of risks and uncertainties. Actual results may differ materially from those in the forward-looking statements as a result of a number of factors, including those described from time to time in the Company's filings with the Securities and Exchange Commission. The Company undertakes no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as may be required by law.



## Why Invest in CPTA?



- Current distribution yield of ~10% based on current NAV
  - NII covered distributions for 5 consecutive quarters



Covered by 11 research analysts, price target range of \$14-\$17 per share



Shareholder friendly BDC structure with monthly distributions, RIC election, permanent capital and asset diversification



- Shareholder aligned management team
  - External manager has waived \$2.7 million in incentive fees since Q4 2015
  - Management owns over 9.0% of common stock



Focus on debt and equity investments in lower and traditional middle market companies

Fair value of investments of \$503.8 million at quarter-end

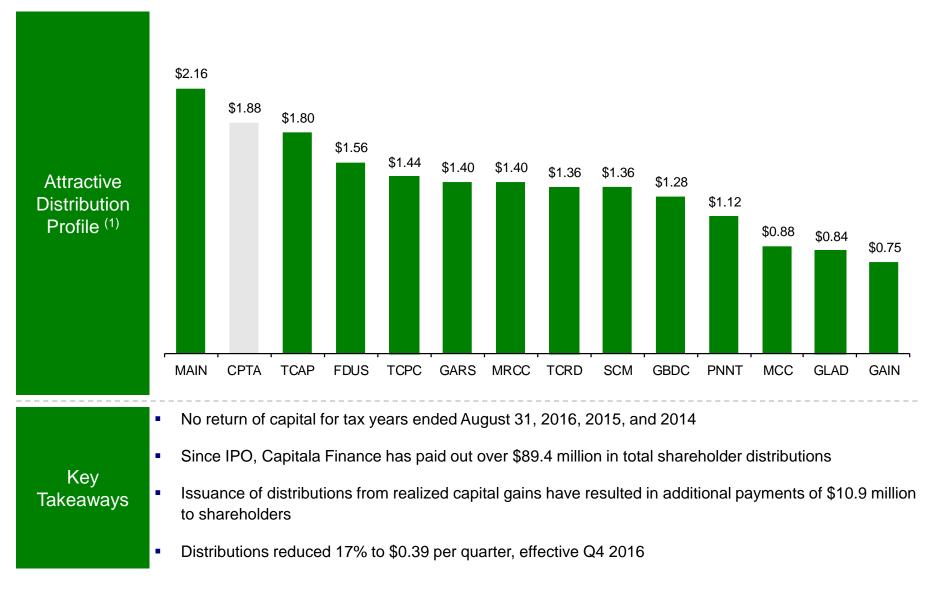


Part of Capitala Group

- Managed by Capitala Investment Advisors
- Actively raising Capitala Private Credit Fund V
- 18 years of providing capital to small businesses



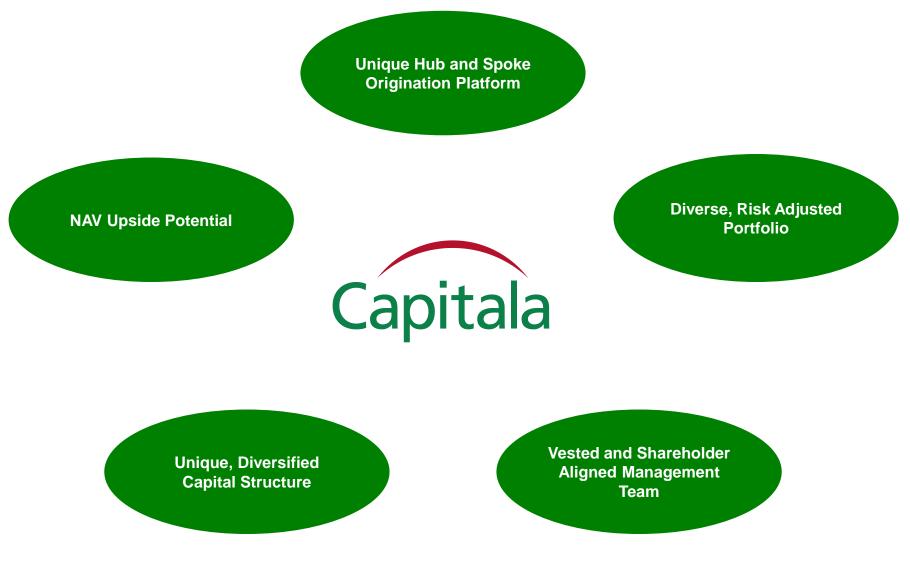
#### **Attractive Distribution Yield**



 As of September 30, 2016. Represents annualized distributions based on last reported period. Excludes impact of any special or one-time distributions.



#### **The Capitala Finance Difference**





#### **Unique Hub and Spoke Origination Platform**

- Unique regionally focused business development offices provide access to superior risk-adjusted investment opportunities
- Demonstrated growth and consistently robust quarterly deployments, with over \$500 million deployed since IPO

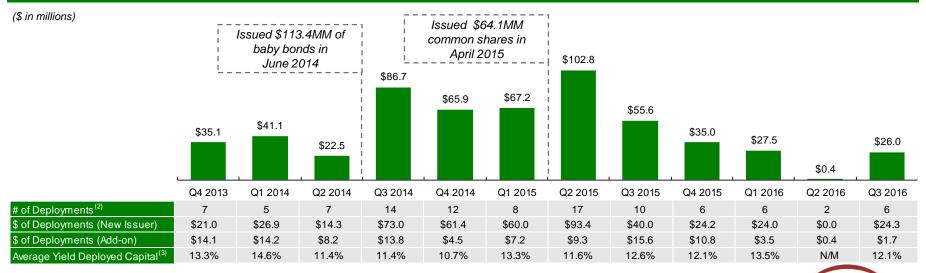
#### Expanding Business Development Footprint Yields Diverse Deal Flow

- Corporate Headquarters
- Business Services (16%)
- General Industrial (15%)
- Healthcare (9%)
- Consumer Products (11%)
- Information Technology (6%)
- Recreation, Leisure and Entertainment (7%)
- Restaurant & Food (8%)

- Regional Office
- Retail (6%)
- Energy Services (4%)
- Finance (5%)
  - Building Products (4%)
  - Capitala SLF Program (4%)
  - Industrial Equipment Rental (2%)
- Conglomerate (1%)



#### Deployment Summary by Quarter <sup>(1)</sup>





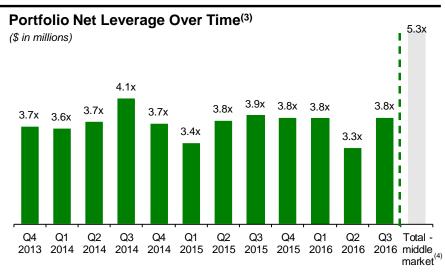
(1) Dollar amounts of deployments shown net of OID.

(2) Represents number of unique deployments by security type (not by portfolio company).

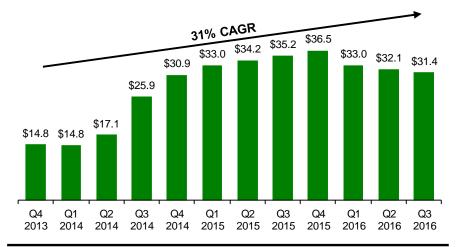
(3) Represents weighted average yield of debt investments only, based on fair value.

#### **Diverse, Risk Adjusted Portfolio**

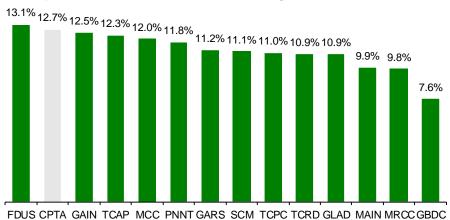
- Despite a competitive marketplace, Capitala Finance has maintained strict underwriting standards which result in conservative underlying leverage statistics
- Capitala Finance's portfolio provides attractive risk adjusted yields compared to peers, with 12.7% portfolio wide weighted average yield on debt investments <sup>(1)</sup>
  - Weighted average EBITDA of \$31.4 million represents a 31% CAGR in portfolio EBITDA since Q4 2013
- Capitala Finance has demonstrated the ability to invest in meaningfully larger companies while maintaining consistent portfolio-level yield and leverage statistics



Portfolio Weighted Average EBITDA Over Time<sup>(2)</sup> (\$ in millions)



Comparison of Portfolio Debt Yields Against Peers (1)(5)



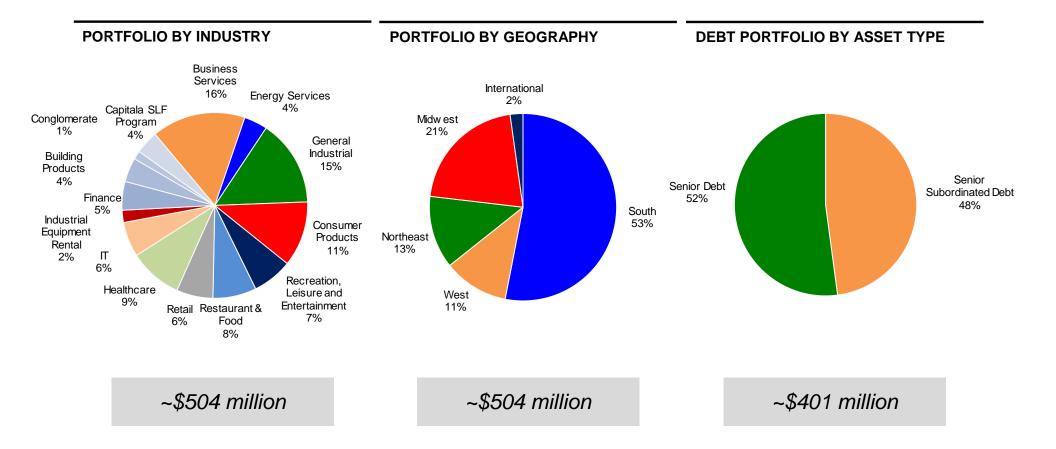
Note: Portfolio statistics as of September 30, 2016. Peer yields as of latest available reporting period.

- (1) Weighted average yield excludes non-accrual investments; weighted average yield inclusive of the impact of non-accrual investments was 12.4%.
- (2) Includes both debt and equity investments, weighted by fair value.
- (3) Portfolio Net Leverage as used in this presentation, represents the net leverage of Capitala Finance portfolio companies, weighted by the fair value of the debt investment. Portfolio Net Leverage excludes all equity investments, as well as companies with negative EBITDA and those that do not use EBITDA as a relevant metric in calculating leverage. Portfolio Net Leverage is calculated as net debt divided by adjusted EBITDA. Net debt is calculated as total debt minus cash, and excludes all debt which is subordinate to Capitala Finance's investment.
- (4) "Middle market" leverage estimate provided by leading trade publication and includes companies with EBITDA of \$50 million or less and represents total investment leverage, not net of cash.
- (5) Peer group based on selected combination of market capitalization, investment mix and utilization of SBA funding.



### **Diverse, Risk Adjusted Portfolio**

Diversified ~\$504 million portfolio (excluding cash) across 51 companies, with 42% senior debt, 38% senior subordinated debt, 16% equity and 4% Capitala SLF Program





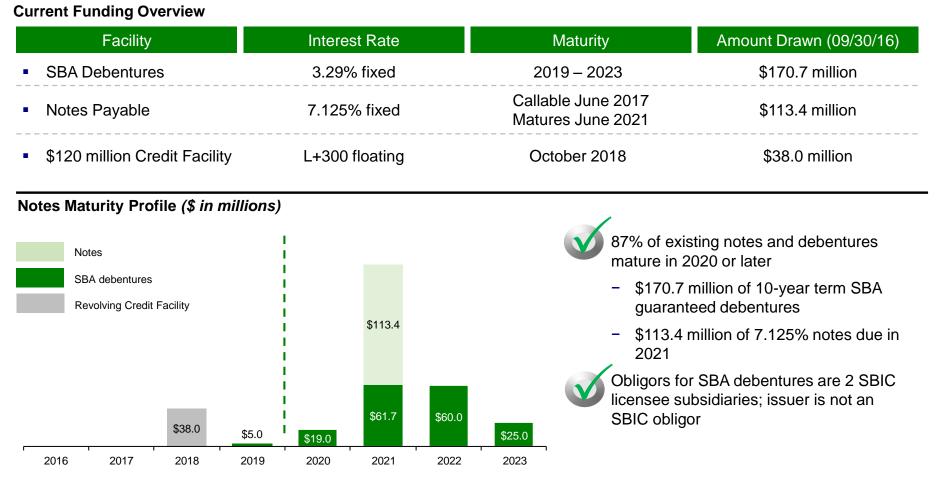
#### **Vested and Shareholder Aligned Management Team**

Fee waivers / investment positioning during economic downturn	<ul> <li>The Company's external manager voluntarily waived quarterly incentive fees of \$0.3MM, cumulatively waiving \$2.7MM since Q4 2015</li> <li>External manager waived management fees on uninvested IPO proceeds at Capitala Finance level for the first year post-IPO (expired September 30, 2014)</li> </ul>
Stock repurchase program	<ul> <li>Repurchased 4.6% of shares outstanding in 2015</li> </ul>
Special distribution	<ul> <li>Paid \$0.50 special distribution in 2015</li> </ul>
Management ownership and payment of fees for IPO	<ul> <li>Management team owns over 9% of the common stock and has made meaningful purchases in the open market since the IPO</li> <li>Management team rolled over \$10.0 million of invested capital into Company shares at IPO</li> </ul>



#### **Unique, Diversified Capital Structure**

- Stable liquidity and capital structure provided by SBA debentures and corporate notes with long-term maturities and fixed rates
  - Capitala Group principals have received four SBIC licenses, with a 10+ year track record
- Addition of revolving credit facility provides attractively priced, shorter-term capital with an accordion feature that can grow with the borrowing base





## **Unique, Diversified Capital Structure**

- Capitala Finance's unique, primarily fixed-rate liabilities combined with a growing mix of floating rate investments provide an attractive capital structure with limited downside risk to raising interest rates
- As September 30, 2016, Capitala Finance had limited financing exposure to interest rate changes
  - 88% of Capitala Finance's liabilities are fixed rate and not subject to interest rate movements
  - 40% of Capitala Finance's total investments are floating rate and will benefit from increasing interest rates

#### **Interest Rate Sensitivity**

(\$ thousands, except per share data)

Basis Point Change	Change in Interest Income	Change in Interest Expense	Increase / (Decrease) in Net Investment Income	Increase / (Decrease) in Net Investment Income per Share
+300 bps	\$4,435	(\$1,140)	\$3,295	\$0.21
+200 bps	\$2,774	(\$760)	\$2,014	\$0.13
+100 bps	\$1,158	(\$380)	\$778	\$0.05
-100 bps	(\$59)	\$205	\$145	\$0.01

Note: Assumes no change in portfolio investments or revolving credit facility borrowings as of September 30, 2016. Note: Per share amount calculated based upon actual shares outstanding at November 7, 2016.

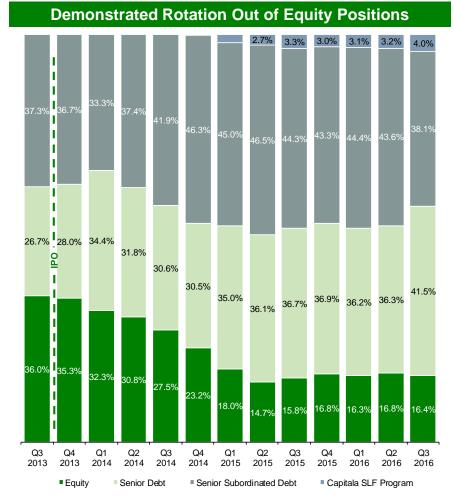


## NAV Upside Potential: Equity Portfolio Overview

- 29 active equity investments comprising \$44.7 million of invested capital with an estimated fair value of \$82.5 million, representing 16.4% of total investments at fair value
- Capitala Finance has delivered on its stated strategy of rotating out of legacy equity positions, and continues to seek attractive equity investment opportunities

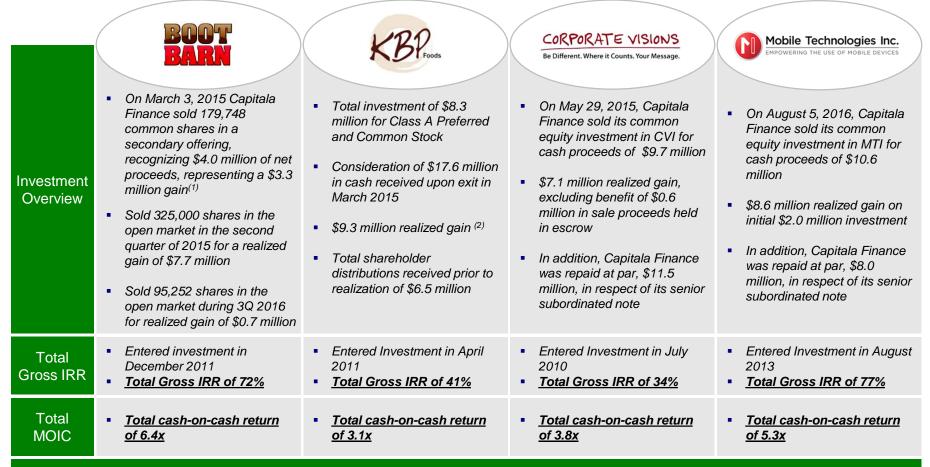
#### (\$ in thousands)

Current Equity Investments				
			% of Investments at	
Company	\$ Cost Basis	\$ Fair Value	Fair Value	
City Gear, LLC	\$1,269	\$10,581	2.1%	
Western Windows Systems, LLC*	3,000	7,625	1.5%	
Eastport Holdings, LLC*	4,733	7,578	1.5%	
Navis Holdings, Inc	1,001	7,093	1.4%	
Medical Depot, Inc.	1,333	6,686	1.3%	
Brunswick Bowling Products, Inc*	3,315	5,431	1.1%	
B&W Quality Growers *	20	5,388	1.1%	
LJS Partners, LLC	1,525	5,362	1.1%	
MJC Holdings, LLC	1,000	4,544	0.9%	
GA Communications, Inc.	2,589	3,974	0.8%	
Kelle's Transport Service, LLC *	3,369	3,920	0.8%	
Nth Degree, Inc.*	2,597	3,825	0.8%	
MMI Holdings, LLC	1,279	1,670	0.3%	
Micro Precision, LLC	1,629	1,629	0.3%	
Burke America Parts Group, LLC*	5	1,347	0.3%	
Source Capital Penray, LLC	750	1,117	0.2%	
Burgaflex Holdings, LLC*	1,504	1,093	0.2%	
Taylor Precision Products, Inc.*	758	1,002	0.2%	
Corporate Visions, Inc.*	1,575	892	0.2%	
MTI Holdings, LLC	-	671	0.1%	
Caregiver Services, Inc.	523	634	0.1%	
CableOrganizer Acquisition, LLC	1,394	365	0.1%	
STX Healthcare Management Services, Inc.	-	109	0.0%	
AAE Acquisition, LLC	17	-	0.0%	
American Exteriors	-	-	0.0%	
J&J Produce, Inc.	818	-	0.0%	
On-Site Fuel Services, Inc.	5,676	-	0.0%	
Print Direction, Inc.	2,990	-	0.0%	
V12 Holdings, Inc.	-	-	0.0%	
Total	\$44,668	\$82,536	16.4%	



# NAV Upside Potential: Demonstrated Track-Record of Equity Realizations

 Capitala Finance continues to generate meaningful internal rates of return (IRR) and realized gains through the monetization of equity investments



Capitala Finance Has Demonstrated an Ability to Successfully Rotate Out of Legacy Equity Positions and Provide Meaningful Realized Gains to Shareholders

(1) Please reference Form 8-K filed on March 3, 2015 for additional detail related to partial Boot Barn realization. Boot Barn returns include impact of \$0.4 million dividend received on April 17, 2014.

(2) Please reference recent press release on March 17, 2015 for additional details related to KBP monetization.



Financial & Corporate Data



#### **Summary of Financial Performance**

Stat	ements of (	Operation	S			
(\$ in thousands, except per share data)	Three Months Ended:					
	9/30/16	6/30/16	3/31/16	12/31/15	9/30/15	6/30/15
	(unaudited)	(unaudited)	(unaudited)	(unaudited)	(unaudited)	(unaudited)
Investment Income						
Interest, PIK, and fees	\$16,733	\$16,370	\$16,168	\$15,561	\$17,505	\$14,874
Dividends	574	574	1,279	729	798	208
Other income	50	47	2	257	1	2
Total investment income	17,357	16,991	17,449	16,547	18,304	15,084
Expenses						
Interest and financing expense	4,938	5,029	5,023	4,896	4,809	4,681
Management fees, net of waivers	2,619	2,702	2,728	2,812	2,781	2,587
Incentive fees, net of waivers	1,470	902	1,109	529	1,946	1,329
Other expenses	889	927	1,168	903	981	1,170
Total expenses	9,916	9,560	10,028	9,140	10,517	9,767
Net Investment Income	7,441	7,431	7,421	7,407	7,787	5,317
Realized gain (loss) from investments	(17,030)	(5,605)	(2,262)	(3,704)	(16,037)	15,837
Unrealized appreciation (depreciation)	7,576	5,431	(9,348)	(12,620)	16,208	(16,212)
Net gain (loss) on investments	(9,454)	(174)	(11,610)	(16,324)	171	(375)
Net increase (decrease) in assets resulting from operations	(\$2,013)	\$7,257	(\$4,189)	(\$8,917)	\$7,958	\$4,942
Net investment income per share	\$0.47	\$0.47	\$0.47	\$0.47	\$0.48	\$0.33
Realized gains and losses, net, per share	(\$1.08)	(\$0.36)	(\$0.14)	(\$0.24)	(\$1.00)	\$0.99
Net increase (decrease) in assets resulting from operations per share	(\$0.13)	\$0.46	(\$0.27)	(\$0.57)	\$0.49	(\$1.02)
Distributions declared during quarter	\$0.47	\$0.47	\$0.47	\$0.47	\$0.47	\$0.47
Distributions paid during the quarter	\$0.47	\$0.47	\$0.47	\$0.62	\$0.62	\$0.62



#### **Summary of Financial Performance**

State	ements of Asse	ts & Liabi	lities			
(\$ in thousands)	9/30/16 (unaudited)	6/30/16 (unaudited)	3/31/16 (unaudited)	12/31/15 (audited)	9/30/2015 <sup>(1)</sup> (unaudited)	6/30/2015 <sup>(1)</sup> (unaudited)
Investments at fair value	\$503,780	\$595,117	\$599,741	\$592,456	\$588,217	\$565,314
Cash and cash equivalents	60,584	20,108	14,346	34,105	37,535	39,533
Other assets	5,636	5,420	7,258	6,257	7,337	4,645
Total assets	\$570,000	\$620,645	\$621,345	\$632,818	\$633,089	\$609,492
SBA debentures	\$167,640	\$178,982	\$178,822	\$180,663	\$180,505	\$188,340
Notes	110,270	110,129	109,991	109,855	109,722	109,578
Credit Facility	37,073	67,831	71,591	68,351	49,184	(1,662)
Distribution payable	-	-	-	-	2,384	4,879
Other liabilities	6,640	6,161	3,522	5,147	4,482	16,492
Total liabilities	321,623	363,103	363,926	364,016	346,277	317,627
Net assets	248,377	257,542	257,419	268,802	286,812	291,865
Total liabilities and net assets	\$570,000	\$620,645	\$621,345	\$632,818	\$633,089	\$609,492
Number of portfolio investments	51	54	56	57	58	60
Leverage ratio-actual	1.30x	1.42x	1.43x	1.37x	1.22x	1.05x
Leverage ratio - regulatory	0.61x	0.71x	0.72x	0.68x	0.57x	0.39x
Average risk rating	1.89	1.81	1.84	1.83	1.92	1.97
Non-accrual loans at fair value	\$9,547	\$8,989	\$12,745	\$28,010	\$10,944	\$10,530
PIK non-accrual loans at fair value	\$0	\$0	\$0	\$0	\$9,730	\$5,740

(1) Prior periods have been adjusted for retrospective presentation of deferred debt issuance costs as a direct reduction to the related debt outstanding.



#### **Capitala Finance Corp. – Public Issuer Overview**

Exchange-Traded Issuances:	Common Stock – Nasdaq:CPTA Bonds – NYSE:CLA			
External Manager:	Capitala Investment Advisors, LLC			
Current Price / Share:	\$12.28( <sup>1)</sup> (0.78x price / book <sup>(2)</sup> )			
Shares / Market Cap <sup>(1)</sup> :	15.8 million / \$194.4 million			
Portfolio Fair Value <sup>(2)</sup> :	\$503.8 million (excluding cash); \$570.0 million gross asset value			
Investment Strategy:	To directly originate debt and selective equity investments in middle market companies			
Weighted Average Portfolio Debt Investment Yield <sup>(2)(3)(4)</sup> :	13.1% 12.3% 12.7% Senior Senior Total Debt Subordinated			
Annualized Distribution:	9.9% implied annual distribution yield <sup>(5)</sup>			
Management Ownership <sup>(1)</sup> :	Approximately \$20.0 million (over 9%)			
Management Fee:	Base fee of 1.75% of gross assets			
Incentive Fee <sup>(6)</sup> :	(1) 20% of pre-incentive fee net investment income above an 8% hurdle and (2) 20% of cumulative capital gains			

(1) Based on the closing price as of November 7, 2016. Total shares outstanding as of September 30, 2016.

(2) As of September 30, 2016.

(3) Represents weighted average investment yield on debt investments only, based on fair value.

(4) Weighted average yield excludes non-accrual investments; weighted average yield inclusive of the impact of non-accrual investments was 12.4% for total portfolio.

(5) Calculated as annualized monthly distributions of \$0.13 / share divided by net asset value of \$15.68 / share.

(6) Please reference most recent Form 10-Q filed on November 9, 2015 for additional detail related to incentive fee.



#### **Corporate Information**

	Senior Management		Fiscal Year End
Joe Alala, III	Jack McGlinn	Chris Norton	December 31
Chairman & CEO, Capitala Finance Corp.	COO & Treasurer, Capitala Finance Corp.	Chief Risk Officer, Investment Advisor	Independent Auditor
			Ernst & Young LLP
Steve Arnall Chief Financial Officer,	<b>Mike Marr</b> Director – Portfolio,	Richard Wheelahan III CCO & General Counsel	Corporate Counsel
Capitala Finance Corp.	Investment Advisor	Capitala Finance Corp.	Sutherland Asbill & Brennan LLP
	Research Coverage	Securities Listings	
<b>Barclays</b> Mark DeVries	<b>Deutsche Bank</b> Stephen Laws	FBR & Co. Christopher Nolan	Nasdaq:CPTA (common stock) NYSE:CLA (notes)
Janney	Jefferies	JMP Securities	Transfer Agent American Stock Transfer and Trust
Mitchell Penn, CFA	John Hecht	Christopher York	
Keefe Bruvette & Woods	Keefe, Bruyette & WoodsLadenburg ThalmannOppenheimerRyan Lynch, CPAMickey SchleienChris Kotowski		Corporate Headquarters & Website
· · · · · · · · · · · · · · · · · · ·			4201 Congress St, Suite 360 Charlotte, NC 28209
Step	Stephens Wunderlich Securities		704-376-5502
Matt Schmid Mer		ill Ross	www.capitalagroup.com



### Conclusion



Experienced team with comprehensive credit management expertise and no historical attrition among senior management



Established and scalable direct origination capabilities



Proven investment process with a historical investment portfolio punctuated by conservative leverage and superior debt yields



Demonstrated principled commitment to investors, combined with a track-record of providing attractive shareholder returns



## Capitala Finance Corp.

Common stock: Nasdaq:CPTA Notes: NYSE:CLA

Q3 2016

